SOLUTION BRIEF

MANAGED SERVICES

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MANAGED SERVICES PORTFOLIO

- **DRaaS**
- **Managed Cloud**
- **Managed Backup**
- **Managed Security**
- **Managed Network and Servers**
- **DDoS Protection**
- **Enterprise Hosting**
- **Managed Office 365**
- **Managed SQL Server**
- **Managed Azure**
- **Workgroup Recovery Services**

Unleash the True Potential of Your IT

Dynamic enterprises are decisively moving to connect with service providers who can help them achieve what they cannot achieve alone.

IT Innovation Is Vital to Business Success

Given how much today's organizations rely on technology, IT innovation is crucial to business success and can be the true differentiator in a competitive marketplace. However, finding time to innovate is still a major hurdle for many IT teams. How can you explore new technologies and discover new ways to drive the business forward when you spend all day putting out fires and performing routine but necessary tasks?

Build a More Agile, Innovative IT Organization

TierPoint offers a full suite of Managed IT Services that augment your in-house capabilities. Leveraging our service teams can help you:

- Better utilize existing resources in your own organization
- Reduce risk in areas like security and compliance by filling your in-house capability gaps

- Reduce OpEx budget management by eliminating the need to add expensive, underutilized FTEs
- Decrease CapEx by avoiding the need to invest in additional equipment and applications
- Improve organizational agility by freeing up resources for strategic projects

Put First Things First

Technology issues can change in the blink of an eye, which is why you need 24/7/365 professionals who keep your systems safe and boost your productivity. With Managed Services, you get the best of both worlds: the pooled expertise of technology specialists, plus the tailored set of services from professionals who make it their business to further yours.

According to CompTIA, "93% of CIOs surveyed said their **MANAGED SERVICES ARRANGEMENTS** either met or exceeded cost-savings expectations."
— Fourth Annual Trends in Managed Services report, 2016

DRaaS
Affordable and customizable solutions that protect your business.

Security and Compliance
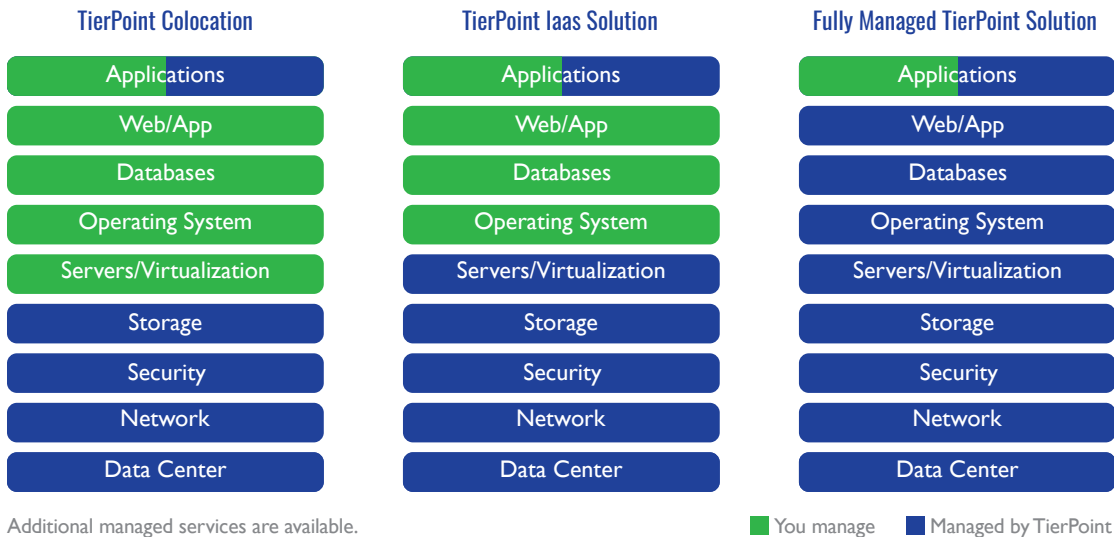Robust portfolio of security and compliance offerings.

Application Management
Wide array of critical application management options.

Choose The Model and Mix That Meets Your Needs

Every IT organization has a unique combination of skill sets and organizational goals. We give you the flexibility to choose the level and mix of managed services that best fit your business model and objectives.

TierPoint Colocation	TierPoint Iaas Solution	Fully Managed TierPoint Solution
Applications	Applications	Applications
Web/App	Web/App	Web/App
Databases	Databases	Databases
Operating System	Operating System	Operating System
Servers/Virtualization	Servers/Virtualization	Servers/Virtualization
Storage	Storage	Storage
Security	Security	Security
Network	Network	Network
Data Center	Data Center	Data Center

Additional managed services are available.

■ You manage   ■ Managed by TierPoint

TIERPOINT FAST FACTS

5,000+
clients

850+
professionals

40
data centers

20
markets

650,000
square feet of
raised floor space

Power Ahead with Applications You Trust

TierPoint believes that a good managed service provider cares for your environment, but the great ones simplify every point of interaction your team has with the technology, making sure it consistently works when and how it needs to. Companies don't just want technology; they require a solution that is designed to grow with them and evolve with their business. TierPoint specializes in durable, scalable managed IT solutions that deliver increasing business value to our clients over time. TierPoint's highly configurable solutions, backed by the industry's most sought after application partnerships, stretch across unified communications, collaboration, business intelligence, mobile and cloud computing. With passionate, expert technologists driving each solution and a culture of high-touch client service, our teams are committed to maximizing the value of the IT solutions we deliver.

Office 365   Microsoft SQL Server   Microsoft Azure

LET US DESIGN A PROGRAM JUST FOR YOU

Contact one of our IT advisors about how TierPoint can help you build a more agile, innovative IT organization: **sales-channels@tierpoint.com**.

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ABOUT TIERPOINT

With a unique combination of secure, reliable, and connected infrastructure solutions at the edge of the Internet, TierPoint specializes in meeting enterprises where they are on their journey to IT transformation, helping them solve data storage, compute, and recovery challenges.